



Regulators and Legislators - commercial impacts on the Ferry Industry

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Negative Experiences

- Impairment of Competition and Business Growth
 - ✍ Local (Non Neutral) Rules (tax)
 - ✍ Local (Non Neutral) Subsidies (Marco Polo)
- Unnecessary Costs
 - ✍ Fawilty Public Tendering

Proposals

- International Business requires International Frameworks of Rules and Regulations
- In Public Tendering: present the Problem and ask for the Solution
- Improve contacts with the Business Community